



**K.R. MANGALAM UNIVERSITY**  
THE COMPLETE WORLD OF EDUCATION

**MEMORANDUM OF UNDERSTANDING (MOU)**

**BETWEEN**

**K.R. Mangalam University, Gurugram**

**And**

**Infra Mantra India Pvt. Ltd.**

**FOR**

**ENTREPRENEURIAL SKILL DEVELOPMENT, OUTCOME BASED TRAININGS,  
PLACEMENT, AND RELATED SERVICES**

**Registrar**  
**K.R. Mangalam University**  
**Sohna Road, Gurugram, (Haryana)**



## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 15 DAY of July Two Thousand and Twenty Two by and between

K.R. Mangalam University, Gurugram – Haryana, **THE FIRST PARTY** represented herein by its Mr. Rajesh Kumar / Dy. Director – Career Development Centre

AND

Infra Mantra, **THE SECOND PARTY** represented herein by its Name of Competent Authority /Representative

### PURPOSE OF MOU

In particular, this MOU is intended to

1. Enhance entrepreneurial mindsets among the students of Entrepreneurship Development certificate course under K.R. Mangalam University, Gurugram
2. Organize various workshops on Entrepreneurship Development
3. Conduct practical trainings on Entrepreneurship Development
4. Generate self-employment opportunities
5. Assist the students in establishing various start-ups
6. Arrange the placement of trained students

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Sohna Road, Gurugram, (Haryana)



**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:**

**Clause 1**

**CO-OPERATION**

- 1.1 Both parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations. The parties shall keep each other informed of potential opportunities and share all information that may be relevant to secure additional opportunities for one another.
- 1.2 The co-operation between First Party and Second Party will facilitate effective utilization of the intellectual capabilities of the Second Party providing significant inputs to them in developing suitable teaching/ training systems, keeping in mind the needs of the First Party.

**Clause 2**

**SCOPE OF THE MOU**

- 2.1 Both parties believe that close co-operation between the two would be a major benefit to the student community to enhance their skills and knowledge.
- 2.2 The Second Party will give valuable inputs to the First Party in teaching/ training methodology so that the students fit into the industrial scenario meaningfully.
- 2.3 The interaction between Infra Mantra and K.R. Mangalam University will give an insight into the latest developments /requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs/ Workshops/ Industrial Sites for the hands-on training of the learners enrolled with the First Party.
- 2.4 The Second Party will train the students of the First Party on the emerging technologies in order to bridge the gap in skill and make them ready for industry.
- 2.5 The Second Party will extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.6 The Second Party will actively engage to help the delivery of the training and placement of students of the First Party into internships/jobs.

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**Clause 3**

**VALIDITY**

- 3.1 The validity of the agreement is one year from the date of agreement.
- 3.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.
- 3.3 Any dispute will be settled in the Midnapore Court only where the K.R. Mangalam University is situated.

**AGREED:**

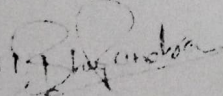
For K.R. Mangalam University  

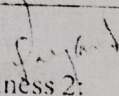

For Infra Mantra  


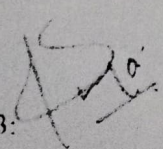
Authorized Signatory

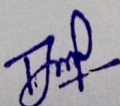
Authorized Signatory

K.R. Mangalam University	Infra Mantra
Address: Sohna Road, Gurugram, Haryana 122103 Sohna Rural, Haryana	Address: Address: 33B, 2nd-floor Sector 32 Institutional Area, Gurgaon, Haryana - 122001
Contact Details: +91-9999633358	Contact Details: 8800977554
E-mails: rajeshkumar.s@krmangalam.edu.in	E-mails; chitra.sharma@inframantra.com;chitra11sharma@gmail.com
Web: <a href="https://www.krmangalam.edu.in/">https://www.krmangalam.edu.in/</a>	Web: <a href="https://www.inframantra.com/">https://www.inframantra.com/</a>

Witness 1: 

Witness 2: 

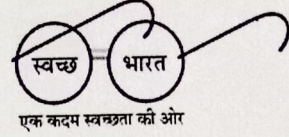
Witness 3: 

  
**Registrar**  
**K.R. Mangalam University**  
**Sohna Road, Gurugram, (Haryana)**

Witness 4:



भारत 2023 INDIA



**K.R. MANGALAM UNIVERSITY**  
THE COMPLETE WORLD OF EDUCATION

**Reference: KRMU/Event/2022-23/46**

**Date: 28/04/2023**

## NOTICE

### Workshop on Entrepreneurship Development

School of Management & Commerce is going to organize a “Workshop on Entrepreneurship Development” for undergraduate and graduate students on 2<sup>nd</sup> May, 2023. All the students are requested to participate in the Seminar.

The schedule of the session is as follows:

**Date:** 2<sup>nd</sup> May 2023

**Venue:** Room No. A 213, A Block, K.R. Mangalam University.

**Time:** 10 am Onwards

**Speaker:**

Ms. Chitra Sharma

HR Head, Inframantra India Pvt. Ltd.

**Faculty Coordinator:**

Dr. Vinita (Asst. professors SOMC)

Mr. krishan Kumar (Asst. professors SOMC)

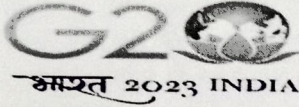
Registrar

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Sohna Road, Gurugram, (Haryana)

**Student Coordinators:**

Khyati Jain, MBA

Vardaan, BBA



**K.R. MANGALAM UNIVERSITY**  
THE COMPLETE WORLD OF EDUCATION

Report on

**“Entrepreneurship Development”**

**Date:** 2 May 2023

**Venue:** Room No. A 213, A Block, K.R. Mangalam University.

**Event Type:** Workshop

**Mode of Activity:** Offline

**Target Group:** II and IV semester students of BBA and MBA

**Speaker:** Ms. Chitra Sharma, Head- HR, Inframantra Pvt. Ltd.

**Coordinators:** Mr. Krishan Kumar and Dr. Vinita Choudhary (Asst. professors SOMC)

**Organized by:** School of Management and Commerce (SOMC)

**Number of Participants:** 80

**Introduction:**

An informative workshop on “Entrepreneurship Development” was conducted by the School of Management and Commerce at KR Mangalam University for undergraduate and graduate students on 2<sup>nd</sup> May from 10 AM onwards at room no. A- 213.

**Objectives:**

- To make students understand the importance of entrepreneurship and how they can start their own venture.
- To foster entrepreneurial ethics and social responsibility.
- To use social media as a promotion technique for better reach of the business.

**Content:**

This workshop was designed to help students develop the knowledge and skills necessary to launch and manage their own successful businesses. The workshop was conducted as an interactive session between the attendees and speaker. Speaker Ms. Chitra covered topics such as recognizing business opportunities, developing a business plan, understanding financial concepts and managing a business. Speaker emphasized that after a thorough market research a decision between quality or quantity of the customer base is to be made with a backup plan in place. Ms. Chitra discussed the factors such as reinvestment of profits in the business to make it a success and learning from one’s mistakes and also advised to keep a few things in mind while setting up a business: discipline, practicality and business ethics. Ms. Chitra continued by focusing on the ethical ramifications of business and urged students to practice integrity and humility, pointing out that these qualities are crucial for establishing successful businesses, a number of government programmes that are available to assist and support

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K.R. Mangalam University  
Sohna Road, Gurugram, Haryana

early entrepreneurs were also discussed. Also, she emphasized that "Where there is a problem, there is an opportunity"; hence, students should focus on the issue at hand and strive to come up with several creative solutions with a profitable business plan. Lastly, speaker also discussed maintaining mental health to ensure optimum productivity from entrepreneur and becoming expert in your own field to avoid any kind of stress and delay in work.

**Outcome:**

The overall session was very interactive and encouraging, students learnt about the basics of entrepreneurship and survival techniques in the current market. At the end of the session the students raised several interesting questions, which were diligently dealt with by Ms Chitra Sharma.

**Conclusion**

The workshop was very informative and useful for the students as all the little details or general mistakes made by a person while setting up a business very clearly stated and were put in context by using various life examples. Students gave very positive feedback about the session and asked to organize many more such type of events.

**Photos of events:**



Image 1: Students and teachers of KR Mangalam University with resource person.

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Image 2: Students attending the session



Image 3: Students doing hands on practice in <sup>Subj</sup>workshop

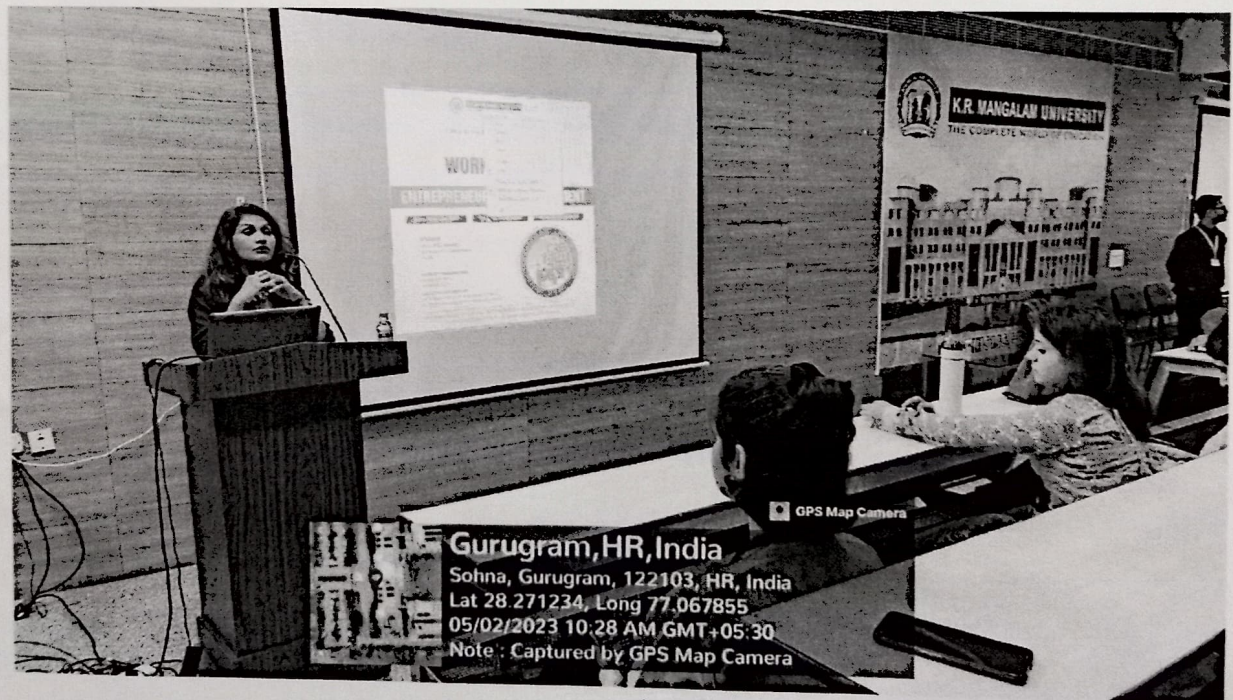
*Jmd*  
Registrar  
K.R. Mangalam University  
Sohna Road, Gurugram, (Haryana)





Gurugram, HR, India  
Sohna, Gurugram, 122103, HR, India  
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05/02/2023 10:25 AM GMT+05:30  
Note : Captured by GPS Map Camera

Image 4: Students attending the session



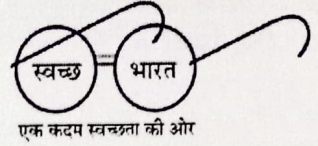
Gurugram, HR, India  
Sohna, Gurugram, 122103, HR, India  
Lat 28.271234, Long 77.067855  
05/02/2023 10:28 AM GMT+05:30  
Note : Captured by GPS Map Camera

Image 5: Ms. Chitra addressing students ~~on~~ in <sup>Session</sup> workshop.

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K.R. Mangalam University  
Sohna Road, Gurugram



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Reference: KRMU/Event/2022-23/46

Date: 28/04/2023

## NOTICE

### Guest Lecture on Entrepreneurship Development

School of Management & Commerce is going to organize a "Guest Lecture on Entrepreneurship Development" for undergraduate and graduate students on 2<sup>nd</sup> May, 2023. All the students are requested to participate in the Seminar.

The schedule of the session is as follows:

**Date:** 2<sup>nd</sup> May 2023

**Venue:** Room No. A 213, A Block, K.R. Mangalam University.

**Time:** 10 am Onwards

**Speaker:**

Ms. Chitra Sharma

HR Head, Inframantra India Pvt. Ltd.

**Faculty Coordinator:**

Dr. Vinita Yadav (Asst. professors SOMC)

Mr. krishan Kumar (Asst. professors SOMC)

Registrar

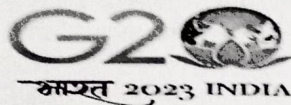
K.R. Mangalam University

Sohna Road, Gurugram, (Haryana)

**Student Coordinators:**

Khyati Jain, MBA

Vardaan, BBA



**K.R. MANGALAM UNIVERSITY**  
THE COMPLETE WORLD OF EDUCATION

Report on

**“Entrepreneurship Development”**

**Date:** 2 May 2023

**Venue:** Room No. A 213, A Block, K.R. Mangalam University.

**Event Type:** Guest Lecture

**Mode of Activity:** Offline

**Target Group:** II and IV semester students of BBA and MBA

**Speaker:** Ms. Chitra Sharma, Head- HR, Inframantra Pvt. Ltd.

**Coordinators:** Mr. Krishan Kumar and Dr. Vinita Choudhary (Asst. professors SOMC)

**Organized by:** School of Management and Commerce (SOMC)

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### Photos of events:



Image 1: Students and teachers of KR Mangalam University with resource person.

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Image 2: Students attending the session

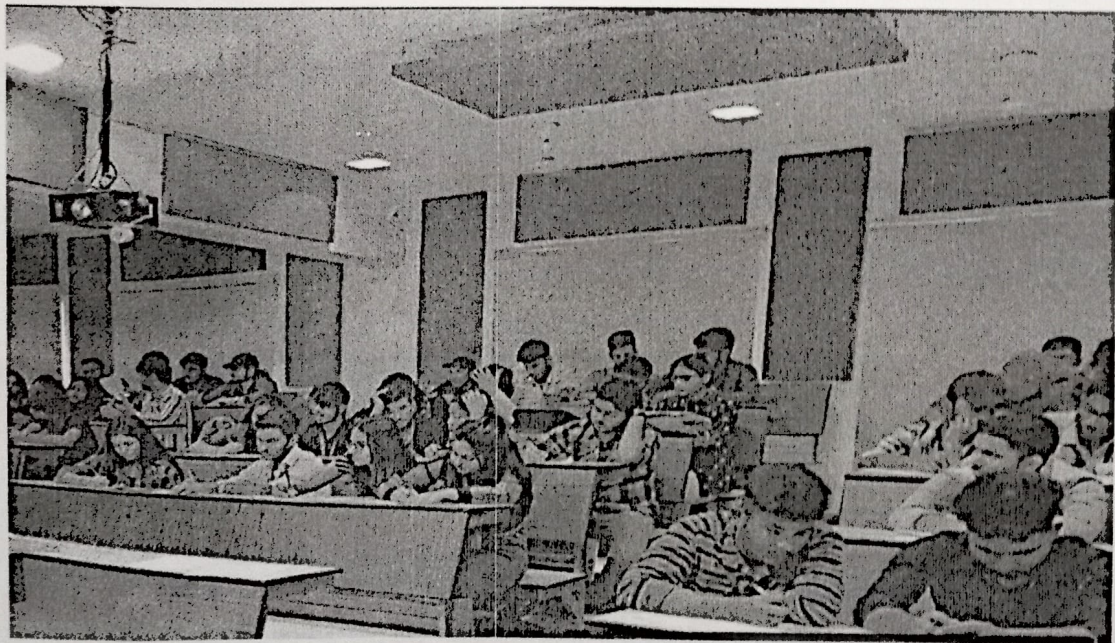


Image 3: Students during the session.

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Sohna Road, Gurugram, (Haryana)



Image 4: Students attending the session

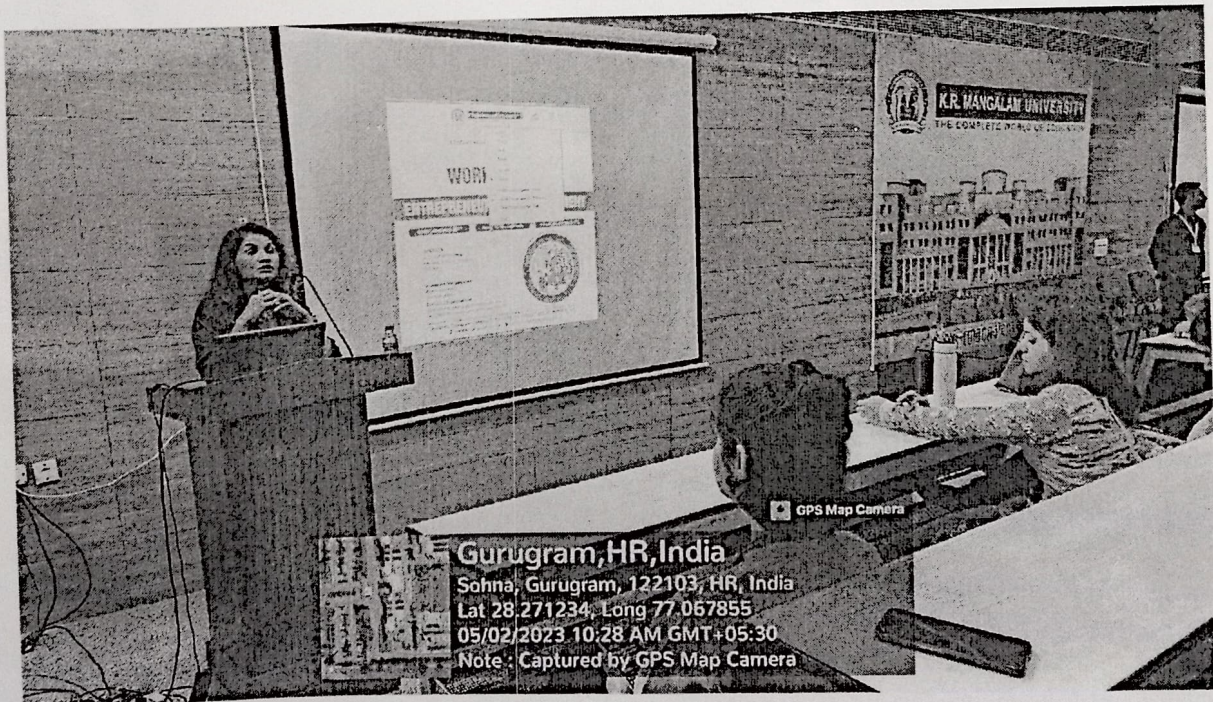
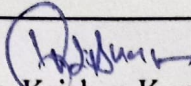
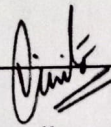
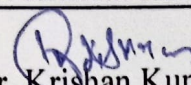
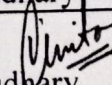
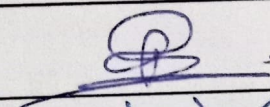
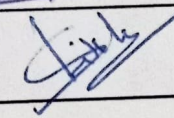
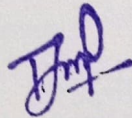


Image 5: Ms. Chitra addressing students during session.

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Report prepared by	 Mr. Krishan Kumar & Dr. Vinita Choudhary 
Report verified by Event Coordinator	 Mr. Krishan Kumar & Dr. Vinita Choudhary 
Report Seen by Dean	Dr. Pradeep Suri 
Report Seen By IQAC Coordinator	Dr. Shikha Dutt Sharma 



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**IQAC**  
K.R. Mangalam University  
Sohna Road, Gurugram-122103

1. General

Title of the event: <i>Entrepreneurship Development</i>					
Date: <i>02/05/2023</i>			Venue <i>A-213</i>		
School of Management and Commerce					
Sr No.	Roll Number	Student Name	Program Name	Program Code	Signature
1.	2102570003	Anshu Sharma	MBA	4 <sup>th</sup> Semester	<i>Anshu</i>
2.	2202570017	Swati Rai	M.B.A	2 <sup>nd</sup> Sem	<i>Swati</i>
3.	2202570023	Vishwajit Singh	M.B.A	2 <sup>nd</sup> Sem	<i>Vishwajit</i>
4.	2202570044	NOUSH ERAJAN	M.B.A	2 <sup>nd</sup> Sem	<i>Noushera</i>
5.	2202080177	Sachin	BBA	2 <sup>nd</sup> Sem	<i>Sachin</i>
6.	2202080120	Aryan	BBA	2 <sup>nd</sup> Sem	<i>Aryan</i>
7.	2202570012	Knitarth	MBA	2 <sup>nd</sup> Sem	<i>Knitarth</i>
8.	2202570013	Manpreet	MBA	2 <sup>nd</sup> Sem	<i>Manpreet</i>
9.	2202570046	Pooja	MBA	2 <sup>nd</sup> Sem	<i>Pooja</i>
10.	22025700174	Jatin Yadav	MBA	2 <sup>nd</sup> Sem	<i>Jatin</i>
11.	2202570033	SAHIL	MBA	2 <sup>nd</sup> Sem	<i>Sahil</i>
Verified by: <i>Mr. Krishan &amp; Dr. Vinita</i>					
Signature: <i>[Signatures]</i>					
Date: <i>02/05/2023</i>					

*[Signature]*

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K.R. Mangalam University  
Sohna Road, Gurugram, (Haryana)



# Attendance Formats

## 1. General

Title of the event: <i>Entrepreneurship Development</i>					
Date: <i>02/05/2023</i>			Venue <i>A-213</i>		
School of Management and Commerce					
Sr No.	Roll Number	Student Name	Program Name	Program Code	Signature
1.	<i>2202080161</i>	<i>Ravinder</i>	<i>BBA</i>		<i>Ravinder</i>
2.	<i>2202080174</i>	<i>Manjit</i>	<i>BBA</i>		<i>Manjit</i>
3.	<i>2202080167</i>	<i>Anuj</i>	<i>BBA</i>		<i>Anuj</i>
4.	<i>2202080125</i>	<i>Nesh</i>	<i>BBA</i>		<i>Nesh</i>
5.	<i>2202080160</i>	<i>Amor</i>	<i>BBA</i>		<i>Amor</i>
6.	<i>2202080194</i>	<i>Priyanshi</i>	<i>BBA</i>		<i>Priyanshi</i>
7.	<i>2202080255</i>	<i>Ashu</i>	<i>BBA</i>		<i>Ashu</i>
8.	<i>2202080242</i>	<i>Uwya</i>	<i>BBA</i>		<i>Uwya</i>
9.	<i>2202080254</i>	<i>Uwyaam</i>	<i>BBA</i>		<i>Uwyaam</i>
10.	<i>2202080256</i>	<i>Anan</i>	<i>BBA</i>		<i>Anan</i>
11.	<i>2202080186</i>	<i>Rishalek</i>	<i>BBA</i>		<i>Rishalek</i>
Verified by: <i>Mr. Krishan &amp; Dr. Vinita</i>					
Signature: <i>Krishan</i> <i>Vinita</i>					
Date: <i>02/05/2023</i>					

*[Signature]*

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K.R. Mangalam University  
Sohna Road, Gurugram, (Haryana)

# Attendance Formats

## 1. General

Title of the event: <i>Entrepreneurship Development</i>					
Date: <i>02/05/2023</i>			Venue <i>A-213</i>		
School of Management and Commerce					
Sr No.	Roll Number	Student Name	Program Name	Program Code	Signature
<i>1</i>	<i>2202570043</i>	<i>Mohit Thakran</i>	<i>MBA</i>	<i>2nd Sem.</i>	<i>[Signature]</i>
<i>2</i>	<i>2202570042</i>	<i>Namra</i>	<i>MBA</i>	<i>2nd Sem</i>	<i>[Signature]</i>
<i>3</i>	<i>2202080057</i>	<i>Jatin Mittal</i>	<i>BBA</i>	<i>2nd Sem</i>	<i>[Signature]</i>
<i>4</i>	<i>2202080007</i>	<i>Jagrit Aggarwal</i>	<i>BBA</i>	<i>2nd Sem</i>	<i>[Signature]</i>
<i>5</i>	<i>2202080050</i>	<i>Radhika Goyal</i>	<i>BBA</i>	<i>2 "</i>	<i>[Signature]</i>
<i>6</i>	<i>2202080009</i>	<i>Pankaj Yadav</i>	<i>BBA</i>	<i>"</i>	<i>[Signature]</i>
<i>7</i>	<i>2202080036</i>	<i>Pamra</i>	<i>BBA</i>	<i>"</i>	<i>[Signature]</i>
<i>8</i>	<i>2202080030</i>	<i>Alex</i>	<i>BBA</i>	<i>"</i>	<i>[Signature]</i>
<i>9</i>	<i>2202520019</i>	<i>Bhanu</i>	<i>BBA+MBA</i>	<i>2nd Sem</i>	<i>[Signature]</i>
<i>10</i>	<i>2202570016</i>	<i>Riya Dagar</i>	<i>MBA</i>	<i>2nd sem</i>	<i>[Signature]</i>
<i>11</i>	<i>2202570043</i>	<i>Satabdee</i>	<i>MBA</i>	<i>4th Sem</i>	<i>[Signature]</i>
Verified by: <i>Dr. Vishnu &amp; Dr. Vinita</i>					
Signature: <i>[Signatures]</i>					
Date: <i>02/05/2023</i>					

*[Signature]*

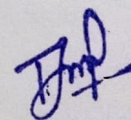
Registrar

K.R. Mangalam University  
Sohna Road, Gurugram, (Haryana)

## Attendance Formats

### 1. General

Title of the event: <u>Entrepreneurship Development</u>					
Date: <u>21/5/2023</u>			Venue <u>A-213</u>		
School of Management and Commerce					
Sr No.	Roll Number	Student Name	Program Name	Program Code	Signature
1	2202520020	Himanshi Pandey	Integrated BBA and MBA		Himanshi
2	2202080162	Vanshika Sehrawat	BBA		Vanshika
3	2202080222	Bhavleen Kaur	BBA		Bhavleen
4	2202080224	Kashish Neupane	BBA		Kashish
5	2202080229	Manya Bansal	BBA		Manya
6	2202520008	Riya Bager	BBA MBA		Riya
7	2202520018	Somya Jha	BBA MBA		Somya
8	2202520004	Laraney	BBA MBA		Larane
9	2202520023	Lakshay Yadav	BBA MBA		Lakshay
10	2202520013	Laksh Bajpai	BBA MBA		Laksh
11	2202080203	Anshita Gupta	BBA		Anshita
Verified by: <u>Mr. Kishan &amp; Mr. Vinita</u> Signature: <u>[Signatures]</u> Date: <u>05/05/2023</u>					



Registrar

K.R. Mangalam University  
Sohna Road, Gurugram, (Haryana)

# Attendance Formats

## 1. General

Title of the event: <u>Entrepreneurship Development</u>					
Date: <u>02/05/2023</u>			Venue <u>A-213</u>		
School of Management and Commerce					
Sr No.	Roll Number	Student Name	Program Name	Program Code	Signature
1	2202080257	Mahi Garg	BBA		<u>Mahi Garg</u>
2	2202080168	Kristin	BBA		<u>Kristin</u>
3	2202080053	Kanchan	BBA(A)		<u>Kanchan</u>
4	2202080121	Riya	BBA		<u>Riya</u>
5	2202080110	Urvashi	BBA		<u>Urvashi</u>
6	2202080102	Pallav	BBA		<u>Pallav</u>
7	2202080119	Debasish	BBA		<u>Debasish</u>
8	2202080074	Pallavi	BBA		<u>Pallavi</u>
9	2202080073	Ankita	BBA		<u>Ankita</u>
10	2202080047	Shruti	BBA		<u>Shruti</u>
11	2202290001	Vaibhav Saini	BBA BIA		<u>Saini</u>
Verified by: <u>Mr. Karishma &amp; Dr. Vinita</u> Signature: <u>Karishma</u> <u>Vinita</u> <u>[Signature]</u> Date: <u>02/05/2023</u> Registrar					

12	2202290020	Sahitya	BBA BIA		<u>Sahitya</u>
13	2202080015	Yash	BBA		<u>Yash</u>
14	2202080021	Arya Rana	BBA		<u>Arya</u>
15	2202080020	AksuAT	BBA		<u>AksuAT</u>
16	2202080067	Shivangi	BBA		<u>Shivangi</u>
17	2202080071	Kushagra	BBA		<u>Kushagra</u>

K.R. Mangalam University  
Sohna Road, Gurugram, (Haryana)

Himanshu	2202080070	BBA	Di
Pawan	13	BBA	Pant
Anshul	02	BBA	Shan
Priyansh Kaushik	084	BBA	Priyansh
Priyanka Meigi	091	BBA	Juyala
Nidhi	043	BBA	Nidhi
Tushar	2202520007	BBA-MBA	Tushar
Vardaan	2202080011	BBA	Vardaan
Deepak	2202080012	BBA	Deepak
Unang	22020800060	BBA	Unang
Gaurangbhad	2102570005	MBA-4th	Gaurangbhad
Hemraj	2202080009	MBA-4th	Hemraj

*Jmf*

Registrar  
K.R. Mangalam University  
Sohna Road, Gurugram, (Haryana)



Reference: KRMU/ Event/ 2021-22/ 461

Date: 27/04/2023

**Event Approval Form**

Society / Club / Department Name: School of Management & Commerce

School: SOMC

Student Coordinator: Khyati Jain, Vardaan

Club/Society Coordinator: —

Date of Event: 2 May 2023

Event Name: Workshop on Entrepreneurship Development

Audience Count: 50+

Mode of Conduct: offline

Place of Conduction: Room - 213

Event Timings: 9:30 AM - 11:00 AM

Financial Requirement (If any): —

Material Requirements: Laptop, Mic, Banner

Any Other Requirements: Transport

IT

(Note: Please fill separate requisition for Transport and IT)

Dr. Vinida  
Krishan Kumar

[Signature]  
27/4/23

Name and Signature  
 (Event Coordinator)

Name and Signature  
 (Dean of School/ DSW)

[Signature]  
28/4/23

Signature  
 (Finance Officer)

Mahajan  
 Signature  
 (Registrar)

(Note: Dean Students Welfare in case of cultural activity only)